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To whom it may concern,

Mark Crescenzo and the Jersey State Controls team have provided Ameresco with a multi-million dollar HVAC control system installation at McGuire AFB in Wrightstown, NJ as part of Ameresco's Department of Energy (DOE) Energy Savings Performance Contract.

That project was initiated in 2010 and was completed on time and within budget. The HVAC Controls portion was an integral part of a larger \$40+ million performance based energy project. During the Measurement and Verification (M&V) period, the McGuire project's energy savings substantially outpace our forecasts. We certainly attribute some of this outstanding performance to a highly effective controls installation.

JSC provided excellent communication throughout the project and their Executive Project Manager, Ed Catalano, was a key player in meeting the schedules and milestone dates. The control system installed by JSC has saved the Base significant energy, reduced operating costs and paved the way for future work. In addition, the staff at Jersey State Controls have a proven track record of responsiveness. When any problem has occurred they respond in a timely manner. Their work has been of the highest quality and Ameresco looks forward to a continued relationship with JSC.

I look forward to my continued working relationship with JSC and would not hesitate at all in recommending them for future work.

If you have any questions or comments regarding the above, please feel free to reach out to me directly.

Best Regards,

A handwritten signature in black ink that reads "Joseph Vitella". The signature is written in a cursive, flowing style.

Joseph Vitella, P.E., C.E.M., M.ENG.  
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